KREC Approved Continuing Education Providers

Schools are listed alphabetically. Scroll through the pages to find available courses by school.

To search by topic: Click the keys "Ctrl-F" to open a Find box at the bottom of your screen. Then type a keyword (e.g., Commercial, Core).

1st <i>A</i>	Attempt ((At Your Pace On	line)				
	1 NE F Stre	•	•	Code @YourP		Alternate Loca	tion/Contact In
Grants Pass, OR 97526			Tony Bowers				
		estate.com		contact@atyourpaceonline.com			
	on∈(877) 72	24-6150		Tim Bell		tim@atyourpa	ceonline com
Fa							
	Course O				Hours	Classroom	Distance
	E17617	Equality and Money in	n Real	Estate	6		
	E17618	Fair Housing, Financii	ng & l	_egal Agreements	9		✓
	M17624	Required Salespersor	n & Br	oker Core	3		✓
	MB7621	Required Broker Core	e: Trus	st Account & Brokerage Mgmt	3		✓
260	Trainina	Com					
	Training	ac Expwy Ste 100		Code 360		Alternate Loca	tion/Contact In
	stin TX 787			Mohammed Itratullah			
_	vw.360traini			mohammed.itratullah@360train	ing.com	faisal.sarosh@	360training.c
	one(888) 36			Jonny White			
Fa	x (512) 85	53-2657		jonny.white@360training.com			
	Course O	<u>fferings</u>			Hours	Classroom	Distance
	A17457	Estimating the Gross	Living	Area	3		✓
	A17460	Real Estate Appraisal			3		✓
	E17454	1031 Real Estate Exc	hange	9	3		✓
	E17455	Asset Management			3		•
	E17456	Deeds			3		•
	E17458	Home Inspection			3		✓
	E17459	Liens, Taxes and Fore	aclasi	Iroe	3		✓
	E17461	•	COIOSC	1100			✓
		Real Estate Math			3		✓
	E17462	Real Property Owners	snip a	nd Land Use	3		
	E17463	Titles and Records			3		✓
64 Va <u>ad</u> Ph	0 Scott St lley Center vancedrado one(316) 64	ntechnologies.com	es	Code AdvRado Amy Anderson amy@advancedradontechnolog	i <u>ies.co</u>	Alternate Loca	tion/Contact In
Fa	X						

Course Offerings

Distance

Hours

Classroom

E17592	Radon Education in Real	Estate	3	✓	
Career Acad 12021 E 13th, Wichita KS 67 www.penfedks Phone(316) 44 Fax (316) 42	7206 s.com 40-2244	Penfed Realty Code PENFED Patty L Sanders pattys@penfedrealty.com		Alternate Locat	tion/Contact Inf
Course O	<u>fferings</u>		Hours	Classroom	Distance
E16466	NAR Code of Ethics		4	✓	
E16467	Short Sale and the Consu	ımer	3	•	
E16468	Helping the Consumer No	egotiate the Deal	3	✓	
E16469	Lawsuits and the Real Es	tate Transaction	3	•	
E16470	Title Insurance and Closic	ng: How to Protect and Better Se	3	✓	
E16471	Property Inspections, Wh	at a Consumer Should Know	3	✓	
E16472	Informing Customers on I	Radon Issues	3	✓	
E16473	ABC's of Mortgage Lendi	ng	3	•	
E16482	Nailing it all Together		3	•	
E16593	Understanding Flooring Related Issues for HomeOwners			•	
E16722	Science of Remodeling		3	•	
M16464	Required Salesperson &	Broker Core	3	✓	
MB6465	Required Broker Core: Co	ommon Violations	3	✓	
Career Education Systems Inc 8600 Ward Pkwy Ste 2080 Kansas City MO 64114 www.ceskc.com Phone(800) 748-7715 Fax		Code CES Mark Barker www.cecheap.com		Alternate Location/Contact 727 N Waco Ave, Ste 170 Wichita KS 67202 (Sch C (816) 444-7277	
Course O	<u>fferings</u>		Hours	Classroom	Distance
A17106	Appraisal Essentials		3	•	
E17037	Selling New Homes in the	2000s	3	✓	
E17038	Showing Homes: Selling	Without Misrepresentation	3	•	
E17039	Organizational Skills for t	he Fiduciary	3	✓	
E17040	Making Contracts and People Understandable			•	
E17041	Monopoly - It's Not Just a	Game Anymore	3	✓	
E17042	Prospecting: Educating th	ne Public About Real Estate Serv	3	✓	
E17043	Financing in the 2000s		3	✓	
E17044	Lawsuits		3	✓	
E17045	Examining Offer: Changir	ng "For Sale" to "Sold"	3	✓	

E17046	Fair Housing - The Issue Isn't Black and White	3	•	
E17047	Home Styles and Design: What's Old, What's New	3	✓	
E17048	Priced to Sell: It Can Be Done	3	•	
E17049	The Marketing Process: List to Sell	3	•	
E17050	New Home Construction	3	✓	
E17051	New Home Construction	3		✓
E17052	Demonstrating Commercial Property with Power	3	✓	
E17053	Pricing Commercial Property with Power	3	✓	
E17054	Building a Real Estate Team	3	•	
E17055	Understanding Environmental Issues	3	•	
E17056	Contract for Deed: How to Use Effectively	3	✓	
E17057	Lease Option/Purchase	3	✓	
E17058	Getting Started in Office Property	3	✓	
E17059	Understanding Agency I - Theory and Practice	3	✓	
E17060	Understanding Agency II - Service Delivery (REBAC)	3	✓	
E17061	Understanding Agency III - Marketing and Promotion (RE	3	✓	
E17062	Understanding Agency IV - Relocation/Office Policy (REB	3	✓	
E17063	Commercial Lawsuits: Be Careful Out There	3	✓	
E17064	Commercial Leasing: Plugging Loopholes	3	•	
E17065	1031 Exchanges	3	•	
E17066	1031 Exchanges	3		✓
E17067	Contracts	3	•	
E17068	Home Inspections: Slaying the Deal Killer	3	•	
E17069	Scruples - A Guide to Ethical Decision Making	3	✓	
E17070	Negotiating	3	✓	
E17071	Real Estate Confronts Reality	3	✓	
E17072	Service Power	3	✓	
E17073	Listing Presentations That Sizzle	3	✓	
E17074	Using Technology to Serve Real Estate Consumers	3	✓	
E17075	Anatomy of a House	3	✓	
E17076	Title Work: Avoiding Problems and Getting Deals Closed	3	✓	
E17077	The Code of Ethics	3	✓	
E17078	The Code of Ethics	3		✓
E17079	Missouri Core Curriculum: Real Property Law	3	✓	
E17080	Missouri Core	3		✓
E17081	Non-Risky Business	3	✓	
E17082	Property Management	3	✓	

E17083	Commercial Code of Ethics	3	✓	
E17084	Commercial Missouri Core	3	✓	
E17085	Effective Negotiating for Real Estate Professionals - Part	3	✓	
E17086	Effective Negotiating for Real Estate Professionals - Part	3	✓	
E17087	Creating Wealth Through Residential Investing	3	✓	
E17088	FHA Today	3	✓	
E17089	Closing the Deal	3	✓	
E17090	Survive and Thrive in a Declining Market	3	✓	
E17091	Meth: What Every Agent Should Know	3	✓	
E17092	Meth: What Every Agent Should Know	3		✓
E17093	Short Sales and Foreclosures	3	✓	
E17094	Mortgage Fraud and RESPA	3	✓	
E17095	Real Estate Law	4	✓	
E17096	Effective Negotiating	3		✓
E17097	Foreclosures and Short Sales	3		✓
E17098	Creating Wealth Through Residential Investing	3		•
E17099	Missouri Core: Representation Options	3	✓	
E17100	How to Attract More Buyers and Create More Sales	3	✓	
E17101	Shopping Center Leasing: Going Green and Lease Negot	3	✓	
E17102	Missouri Core: Representation Options	3		✓
E17103	Credit Scores	3	✓	
E17104	Short Sales and Foreclosures: What Real Estate Professi	6	✓	
E17105	Fair Housing	3		•
E17107	Mortgage Fraud	3	✓	
E17108	Broker Price Opinion Resource	6	✓	
E17109	Networking and Real Estate	3	✓	
E17110	Staging a Home: Benefitting Clients and Customers Alike	3	✓	
E17111	Economic Development Financing	3	✓	
E17477	Certified Negotiation Expert	9	✓	
E17551	Identity Theft	3	✓	
E17552	Representation Options in the Commercial Spotlight	3		•
E17566	Virtual World: Protecting and Promoting Client Interests	3	✓	
E17703	Why Do You Do What You Do?	3	•	
M17032	Required Salesperson & Broker Core	3	✓	
M17033	Required Salesperson & Broker Core	3		✓
M17557	Required Salesperson & Broker Core: Commercial Spotli	3		✓
MB7034	Required Broker Core: Managing Your Brokerage	3	✓	

				✓	
MB7035	·	Experienced Agent Issues	3	_	
MB7036	Required Broker Core		3		•
MB7556	Required Broker Core:	Commercial Spotlight	3		•
20225 Water Brookfield, W www.careerw Phone(800) 5	Tower Boulevard, 4th I 53045 ebschool.com 32-7649	Learning Corporation) Code CENGA Dana Taulli realestate@careerwebschool.cddirect 770-200-2521			tion/Contact Inf
Fax (770) 9		dadams@oncourselearning.co		dtaulli@oncou	
Course O			Hours	Classroom	Distance 🗸
E17118	Pricing Property to Sel		6		
E17119	Basic Real Estate Fina		6		V
E17120	Methods of Residentia		6		V
E17121	Tax Advantages of Ho	me Ownership	6		
E17122	Tax Free Exchanges		3		•
E17123	Ethics in Real Estate		3		✓
E17124	ADA and Fair Housing		3		✓
E17125	Real Estate Math		3		✓
E17126	Federal Law and Com	mercial Real Estate	3		•
E17128	Income Capitalization	Overview	3		✓
E17129	Sales Comparison App	roach	3		\checkmark
E17130	Cost Approach Overvie	ew	3		\checkmark
E17131	Green Home Features		3		✓
E17132	Green Home Construc	tion	6		✓
MB7112	Required Broker Core	- Business Management in a Real	6		•
MB7113	Required Broker Core	- Commercial Finance and Investm	6		•
MB7114	Required Broker Core	- Commercial Leases	6		•
MB7115	Required Broker Core	- Commercial Sales and Exchange	6		•
MB7116	Required Broker Core	- Principles of Commercial Real Es	3		•
MB7117	Required Broker Core	- Structuring Ownership in Comme	6		•
700 W 47th S Kansas City N Phone(816) 94	MO 64112	ory of KC, Inc Code CBIZ Scott Slabotsky sslabotsky@cbiz.com		Alternate Loca	tion/Contact Inf
Course O			Hours	Classroom	Distance
<u>Course o</u> F16675		onomic Outlook Conference	1 10013 6	✓	

Council of Residential Special 430 N Michigan Ave Ste 300 Chicago IL 60611 www.crs.com Phone(800) 462-8841 Fax (312) 321-4440			Code CRS Regina Harvey <u>rharvey@crs.com</u>	Alternate Location/Contact Inf Ext 4440		
Course O				Hours	Classroom	Distance
E16665	CRS 120 Converting I	_eads	Into Closings	8	✓	
E16666	CRS 121 Win-Win Ne	gotiati	ion Techniques	8	✓	
E16667	CRS 122 Building a T	eam to	o Grow Your Business	3	✓	
E16668	CRS 200 Business Pla	anning	g and Marketing for Residentia	9	✓	
E16669	CRS 201 Listing Strat	egies	for the Residential Specialist	9	✓	
E16670	CRS 202 Effective Bu	yer Sa	ales Strategies	9	✓	
E16671	CRS 204 Buying and	Selling	g Income Properties	9	✓	
E16672	CRS 205 Financing S	olutior	ns to Close the Deal	9	✓	
E16673	CRS 206 Technologie	s to A	dvance Your Business	9	✓	
E16674	CRS 210 Building an Exceptional Customer Service Refer				✓	
E16745	CRS 123 Mastering Relevant, Consumer-Focused Market				✓	
E16746 CRS 124 Turning New Homes Into Ongoing Revenue				8	✓	
Dennis Walsh & Associates 2222 Colony Plaza Newport Beach, CA 92660 Phone (949) 734-4252 Fax (949) 706-3502			Code WALSH Jenny Vita jvita@sellnewhomes.com		Alternate Loca	tion/Contact Inf
Course O				Hours	Classroom	Distance
E17627	Certified New Home S	Specia	list - Part One	3	✓	
E17628	Certified New Home S	Specia	list	9		✓
E17629	Residential Constructi	on Ce	ertified	9		✓
Department One Federal I St Paul MN 55 Phone(800) 82 Fax (612) 97	5111 27-0611		Code DVA Tim Knutson timothy.knutson@va.gov		Alternate Loca x3716	tion/Contact Inf
Course O	fferings			Hours	Classroom	Distance
E17174	VA Home Loans Educ	ationa	al Seminar	4	✓	

Gaughan & Connealy 4400 College Blvd Ste 190 Overland Park KS 66211 www.MidwestEstatePlan.com Phon∈(913) 262-2000 Fax (913) 904-1348		Code GAUGH Christopher Gaughan Chris@MidwestEstatePlan.com		Alternate Loca	tion/Contact Inf
Course O	fferings		Hours	Classroom	Distance
E17689	Listing Homes for Disabl	ed or Deceased Clients	3	✓	
Kansas Association of Realtors 3644 SW Burlingame Rd Topeka KS 66611-2050 www.kansasrealtoreducation.com Phone(800) 366-0069 Fax		Code KAR Rod McIntyre rmcintyre@kansasrealtor.com Diane Denham (785) 267-3610 Ext 2129		Alternate Location (785) 267-3610 jhovey@kansa	
Course O	<u>fferings</u>		Hours	Classroom	Distance
E16019	Negotiation		3	✓	
E16020	Stellar Seller Services		3	✓	
E16193	Understanding the Resid	Understanding the Residential Structure (GRI 102R)			
E16194	Legal Environment of Real Estate (part of GRI 103R)			✓	
E16195	Legal Environment of Real Estate				✓
E16196	Contract Law (part of GRI 103R)			✓	
E16197	NAR Code of Ethics and	Kansas RE License Law - REAL	4	✓	
E16198	Real Estate Investment	and Management (GRI 105R)	9	✓	
E16200	Environmental Issues in	Your RE Practice	8		✓
E16201	Introduction to Commerc	cial RE Sales	6		✓
E16202	Red Flags		4		✓
E16203	Risk Management		4		✓
E16204	Uncovering Mold in Real	Estate	4		✓
E16205	Legal Consideration for t	the Real Estate Professional (GRI	8	✓	
E16207	Taxation and the Real E	state Professional (GRI 107E)	6	•	
E16208	Fundamentals of Investr	nent Real Estate	4		✓
E16209	How to Determine the Va	alu of a Rental Property	4		✓
E16210	Fundamentals of 1031 E	xchanges	4		✓
E16211	Relocation is a Team Sp	ort	3	✓	
E16212	Code of Ethics "Behave	Yourself"	3	✓	
E16213	Tech Tips GRI 106E		4	✓	
E16214	Outlook E-Marketing Str	ategies (GRI 106R)	4	✓	
E16215	Fair Housing for the Res	idential Real Estate Professional	3	✓	

E16216	Client Service: A meeting of the Minds (GRI 108)	4	✓	
E16217	Contract Law and Formation	4	✓	
E16218	Contract Law and Formation	3	✓	
E16219	NAR Code of Ethics and the Kansas Real Estate License	4	✓	
E16220	Don't Come Up Short: Guiding Clients through the Tough	3	✓	
E16222	Today's Technology for the RE Professional	8	✓	
E16223	Smart Business - Smart Money	4	✓	
E16224	How to Work with Real Estate Investment - Sellers	4	✓	
E16225	Real Estate Investing Made Easy	4	✓	
E16226	Price it Right: How to Determine What a Rental Property i	4	✓	
E16227	Exchangin Made Easy: How to do a Real Estate Exchang	4	✓	
E16228	Delivering Beneficial Buyer Services	4	✓	
E16229	Foundations: How They Work and How to Keep Them Dr	4	✓	
E16230	Structural Concepts: Walls and Roofs	4	✓	
E16231	Understanding the Energy Envelope: Windows, Doors an	4	✓	
E16232	Finishes: Understanding Houses Inside and Out	4	✓	
E16234	Doing it Right: Smoothing the Process for Buyer and Sell	3	✓	
E16236	The Code of Ethics: Our Promise of Professionalism	4		•
E16237	Customer Driven Service	3	✓	
E16238	KCRAR Forms - Mastering the Changes	3	✓	
E16243	KS Real Estate License Law and NAR Code of Ethics	4		•
E16244	Outlook E-Marketing Strategies	6	✓	
E16500	SKILLS TO SERVE TODAY'S SAVVY CONSUMER	3	✓	
E16564	Mastering Real Estate Negotiating	4		•
E16579	Tax Considerations for Home Owners	4		•
E16580	Contract Law for Real Estate Professionals	4		•
E16613	Successful Buyer Client Systems	4	✓	
E16622	Successful Seller Client Systems	4		•
E16623	Real Estate Investing Made Clear	4		•
E16685	Safety Matters	3	✓	
E16691	Priority Pricing	3	✓	
E16692	Economy 360	3	✓	
E16693	BBQ'ing Those Sacred Cows	3	✓	
E16694	REALTOR on the Go	3	✓	
E16695	Customer Before Company	3	✓	
E16696	Super Simple Video: Be the Star of your Own YouTube C	3	•	
E16697	Cooperation: Improving Customer Service	3	✓	

E16723	Beneath the Surface: Understanding the Anatomy of a Ho	6		•
E16741	Meeting the Needs of Buyers and Sellers	4		✓
E17755	Fair Housing and Beyond	4	✓	
M16175	Required Salesperson & Broker Core	4	✓	
M16176	Required Salesperson & Broker Core (part of GRI 103R)	4	✓	
M16177	Required Salesperson & Broker Core	4		✓
M16178	Required Salesperson & Broker Core	3	✓	
M16179	Required Salesperson & Broker Core	3		•
M16180	Required Salesperson & Broker Core - Commercial	3	✓	
M16181	Required Salesperson & Broker Core: Agency Options	3	✓	
M16182	Required Salesperson & Broker Core HS-QS	4	✓	
MB6184	Required Broker Core: Salesperson Supervision, RESPA	4	✓	
MB6185	Required Broker Core - Common Violations: Identify and	4	✓	
MB6186	Required Broker Core - Common Violations	3	✓	
MB6187	Required Broker Core - Common Violations: Identify and	4		✓
MB6188	Required Broker Core: Brokerage Management and Com	4	✓	
MB6189	Required Broker Core: Procedure Manual and Common V	4	✓	
MB6190	Required Broker Core: It's the Law: Common Violations	3	✓	
MB6191	Required Broker Core: Broker Supervision and Common	4		✓
MB6504	Required Broker Core: Supervision & Common Violations	3	✓	
MB6504	,	3	•	

One Hallbrook Place, 11150 Overbro
Leawood KS 66211
www.kcrar.com

Phone (913) 498-1100 Fax (913) 498-1110 Tof Realtors

Code KCRAR

Jan Pringle

janp@kcrar.com

Sherry Young

SherryY@kcrar.com

(0.0)				
Course C	offerings	Hours	Classroom	Distance
E17248	Selling Real Estate Using Income Taxes	3	✓	
E17249	Corporate Relocation: It's a Team Sport	3	✓	
E17252	Behave Yourself! Mandatory Code of Ethics	3	✓	
E17254	This New House	3	✓	
E17255	The World of Warranties	3	✓	
E17256	Inspection Insights	3	✓	
E17259	Consumer Focused Seller Services	3	✓	
E17260	Radon for the Real Estate Transaction	3	✓	
E17261	Real Estate Auctions 101	3	✓	
E17262	Selling Foreclosures and REOs	3	✓	
E17263	Inspection Insights II	3	✓	

E17264	Less than 5 Years Exp	erience?	3	✓	
E17266	Don't Come Up Short		3	✓	
E17269	Advanced Short Sales	Advanced Short Sales			
E17271	Expanding Housing Op	pportunities	6	✓	
E17273	Understanding Apprais	sers	3	✓	
E17276	Mastering REO Transa	actions	3	✓	
E17277	That Doggone Mold		3	✓	
E17491	Stellar Seller Services		3	✓	
E17492	At Home with Diversity	,	6	✓	
E17495	Negotiation		3	✓	
E17508	Employer Assisted Ho	using	3	✓	
E17510	New Home Construction	on	3	✓	
E17531	Renovation Lending		3	✓	
E17554	RPR: Showing Consur	mers the Truth	3	✓	
E17581	Historic Properties		3	✓	
E17602	KCRAR Resale Contra	3	✓		
E17646	Legislation Affecting H	omeownership	3	✓	
E17647	Safety Matters		3	✓	
E17678	RPR Advanced: The P	ricing Bullseye	3	✓	
E17726	The Hispanic/Latino M	arket	3	✓	
E17749	Ultimate Service = dotl	оор	3	✓	
M17582	Required Salesperson	& Broker Core	3	✓	
KSU Agricul	tural Economics E	Extension			
KSU Waters		Code KSU-Ag		Alternate Loca	tion/Contact Inf
Manhattan KS	66506-4023	Mykel Taylor			
Phon∈(785) 5	32-6702	mtaylor@ksu.edu Rich Llewelyn			
Fax	32-0702			rvl@ksu.edu	
Course O	offerings		Hours	Classroom	Distance
A16279	Managers and Apprais	ers Winter Meeting	3	✓	
A16280	Managers and Apprais	ers Summer Meeting	3	✓	
E17281	Kansas Income Tax In	stitute	6	✓	

KSU Engineering Extension 133 Ward Hall Manhattan KS 66506-2508 Phone (785) 532-6026		66506-2508	Code KSU-En Bruce Snead bsnead@ksu.edu	Bruce Snead		Alternate Location/Contact Inf	
Fax	,						
<u>Cou</u>	rse Off	<u>erings</u>		Hours	Classroom	Distance	
E172	282	Radon for Real Estate	Professionals	3	✓		
E172	283	Radon for Real Estate	Professionals	4	✓		
Lamunyo 1541 18 Clay Ce www.lam Phone(7 Fax (7	th Rd nter KS nunyon 85) 632	<u>.com</u> 2-1259	Code LAMUNY Mike Lamunyon mikelamunyon@gmail.com		Alternate Loca P O Box 444	tion/Contact Inf	
Cou	rse Off	<u>erings</u>		Hours	Classroom	Distance	
E177	716	Radon Gas: Impact on	Health & Real Estate	3	✓		
Lowry School of Real Estate 3636 Alpaca Road Joplin MO 64804 www.lowryschoolofrealestate.com Phone(877) 363-5596		oad 04 <u>olofrealestate.com</u>	Code LOWRY Nancy Lowry nancy@lowryschoolofrealest	ate.com	Alternate Loca (417) 624-5596 chuck@lowrys		
Fax	rse Off	erings		Hours	Classroom	Distance	
E170		Issues Facing Real Es	tate Licensees	3	✓		
E172		Listing Presentation		4	✓		
E172	297	Listing Presentation		4		✓	
E172	298	Listing Presentation		3	✓		
E172	299	Listing Presentation		3		•	
E173	300	Representing the Buye	r Client	4	✓		
E173	301	Representing the Buye	r Client	4		•	
E173	302	Representing the Buye	r Client	3	✓		
E173	303	Representing the Buye	r Client	3		✓	
E173	304	Fair Housing		4	✓		
E173	305	Fair Housing		4		✓	
E173	306	Fair Housing		3	✓		
E173	307	Fair Housing		3		✓	
E173	308	New Home Construction	on	4	✓		
E17	309	New Home Construction	on	4		✓	

E17310	New Home Construction		3	✓	
E17311	New Home Construction		3		✓
E17312	Code of Ethics		4	✓	
E17313	Code of Ethics		4		✓
E17314	Code of Ethics		3	•	
E17315	Code of Ethics		3		✓
E17316	Environmental Issues: Mold,	Radon and Lead	4	•	
E17317	Environmental Issues: Mold,	Radon and Lead	4		✓
E17318	Environmental Issues: Mold,	Radon and Lead	3	•	
E17319	Environmental Issues: Mold,	Radon and Lead	3		✓
E17320	FHA Financing		4	•	
E17321	Lawsuits		3	•	
E17322	Representation Options		3		✓
E17323	Representation Options		3	•	
E17324	Contract Issues		3	✓	
E17325	Negotiating		3	•	
M17284	Required Salesperson and B	roker Core	4	•	
M17285	Required Salesperson and B	roker Core	4		✓
M17286	Required Salesperson and B	roker Core	3	•	
M17287	Required Salesperson and B	roker Core	3		✓
MB7288	Required Broker Core: Mana	gement	4	•	
MB7289	Required Broker Core: Mana	gement	4		✓
MB7290	Required Broker Core: Mana	gement	3	✓	
MB7291	Required Broker Core: Mana	gement	3		✓
MB7292	Required Broker Core: Introd	duction to Commercial Real E	6	•	
MB7293	Required Broker Core: Introd	duction to Commercial Real E	6		✓
MB7294	Required Broker Core: Introd	duction to Commercial Real E	4	•	
MB7295	Required Broker Core: Introd	duction to Commercial Real E	4		✓
MB7655	Required Broker Core: Mana	agement/Audits - Contracts	3	•	
MB7659	Required Broker Core: Mgm	t & Audits: Contracts	4	✓	
McKissock L		Nada Malijaa		Altamata I acatio	o/Contoot lof
218 Liberty St Warren PA 16		Code McKisso Tom Davidson		Alternate Location Extension 113	m/Contact inf
www.mckisso		atelyn.cormak@mckissock.com		Pearson #0175	
Phon∈(800) 32	28-2008 k	Katelyn Cormak		(866) 739-7277	
Fax (814) 72		atelyn.cormak@mckissock.com			
Course O			Hours	Classroom	Distance
E17335	Basics of Green Building for	Real Estate	3		✓

E17527	A New Look at Contract La	aw	3		✓
E17571	How to Work with RE Inve	stors-Part 1	3		✓
E17572	How to Work with RE Inve	stors-Part 2	3		✓
E17594	It's High Tide you Got the	Facts abt Flood Insurance	3		✓
E17595	The End of the Paper Trai	:How to Conduct Paperless Tra	3		✓
E17620	Liens, Taxes & Foreclosur	es	3		✓
E17653	Know the Code: Your Guid	de to the Code of Ethics	3		✓
E17660	The Basics of Land Manag	gement	3		✓
E17661	The New FHA Handbook f	or Real Estate Professionals	3		✓
E17707	Urbanization and the 18-h	our City	3		✓
E17708	Real Estate Investing: Bey	ond the Basics	3		✓
E17709	Using Retirement Assets t	o Purchase Real Estate	3		✓
E17710	Crowd Funding in Real Es	tate	3		✓
E17711	Millennials are Changing F	Real Estate: Are You Ready?	3		✓
E17712	Affordable Housing Oppor	tunities for Low-Moderate Inco	3		✓
E17713	Americans with Disabilities	Act ADA	3		✓
E17715	Uncovering the Facts Abo	ut Mortgage Financing	3		✓
E17717	National Marketing, Negot	iations & Closing the Sale	3		✓
E17727	How Technology Can Ruir	Your Real Estate Business	3		✓
E17729	Real Estate Safety: Protect	t Yourself and Your Client	3		•
M17326	Required Salesperson and	Broker Core: KS BRRETA	3		✓
MB7327	Required Broker Core: Ka	nsas Trust Fund Handling	3		✓
Phon∈(316) 20	St. Ste. 101J 7205 terfinancing.com	Code OpenMtg Mike Gonzales mikegonzales@openmtg.com		Alternate Loca	tion/Contact Inf
Course O			Hours	Classroom	Distance
E17748	HECM for Purchase		3	✓	
PDH Academ P O Box 449 Pewaukee W www.pdhacad Phone(888) 56 Fax (888) 56	I 53072 demy.com 64-9098	Code PDH Chloe Lorenz pdhacademy@gmail.com		Alternate Loca	tion/Contact Inf
Course O			Hours	Classroom	Distance
E17686	Green Housing Essentials		3		•

E17700	Fair Housing Made Easy	•	3		✓
E17701	Double Trouble Antitrust and Misrepresentation				✓
M17688	Required Salesperson a	nd Broker Core	3		✓
MB7687	Required Broker Core: S	Successfully Managing Your Brok	3		✓
MB7702	Required Broker Core -	Management: Analyzing the Fina	4		✓
Poal Estato I	Prep School Inc				
8113-A N Oak	-	Code REPREP		Alternate Loca	tion/Contact Inf
Kansas City M	•	Ron Levin			
	teprepschool.com	realestateprepschool@yahoo.co	<u>om</u>		
Phone (816) 45 Fax (816) 45					
Course O			Hours	Classroom	Distance
E16351	Electronic Transactions	in Real Estate	3		✓
E16353	Going Green in Real Est	ate: A Guide for the Licensee	3		✓
E16355	Property Disclosures: W	hat, When and How	3		•
E16357	Principles of Property Ma	anagement	3		•
E16359	1031 Tax-Free/Tax-Deferred Exchanges				•
E16361	Ethics and the Practice of Real Estate				✓
E16521	MO Laws Governing the Transfer of Real Property			✓	
E16609	Code of Ethics & Standards of Practice			✓	
E16656	Sales Contract Key Issues & Red Flags			✓	
E16657	Fair Housing			✓	
E16662	Dodd-Frank Act & Title I	nsurance Tips	3	✓	
E16676	Credit Score & Identity T	heft	3	✓	
M16346	Required Salesperson a	nd Broker Core: Brokerage Relati	3	✓	
M16347	Required Salesperson a	nd Broker Core: Brokerage Relati	3		✓
MB6348	Required Broker Core: F	Procedure Manual and Common V	3	✓	
MB6349	Required Broker Core: F	Procedure Manual and Common V	3		✓
MB6651	Required Broker Core: I	Broker Supervision & Escrow Acc	3	✓	
RealEstateC	F com				
2070 Silver Ci		Code RECE		Alternate Loca	tion/Contact Inf
Russellville TI		Meredith Bell			
RealEstateCE Phone (888) 89		support@realestatece.com			
Fax (888) 59					
Course O			Hours	Classroom	Distance
E17643	Building Green		3		✓
E17644	Doing the Right Thing-T	he Code	3		✓

	E17645	Personal Safety				✓
	E17664	Avoiding Common Mista	ıkes	3		✓
	E17737	Floods and other Natura	ll Hazards	3		✓
	M17728	Required Salesperson &	Broker Core	3		✓
	MB7642	Required Broker Core: N	Management and Common Violati	3		✓
	altors Lar 204 S Timbe	nd Institute - AR Cha er St.	apter Code RLI-AR		Alternate Locati	on/Contact Inf
S	Stuttgart, AR	72160	Jeramy Stephens jstephens@nationalland.com		P.O. Box 1223	
	Phon∈(870) 6 ax (870) 6				(870) 672-3250	
	Course O	<u>fferings</u>		Hours	Classroom	Distance
	E16730	Land 101: Fundamentals	s of Land Brokerage	9	✓	
	E16731	Tax Deferred 1031 Exch	nanges	9	✓	
	E16732	Site Selection		9	✓	
	E16733	Land Investment Analys	is	9	✓	
	E16734	Agricultural Land Brokerage and Marketing			✓	
E16735 Timberland			9	✓		
9 F	457 S UNIVI		CODE RLI Maggie Thomas info@ksrli.com		Alternate Locati	on/Contact Inf
	Course O	fferings		Hours	Classroom	Distance
	E16677	Land Investment Analys	is	9	•	
Realtors of South Central Kans 170 W Dewey St Wichita KS 67202 www.sckrealtors.com Phone(316) 263-3167 Fax (316) 263-2832		7 St 7202 <u>ors.com</u> 63-3167	Code RSCK Cindi Ferguson cindi@sckrealtors.com		Alternate Locati	on/Contact Inf
	Course O	<u>fferings</u>		Hours	Classroom	Distance
	E17428	ABC's & 123's of the Pu	rchase Contract	3	•	
	E17436	Boomers and Beyond: V	Vorking with an Aging Population	3	•	
	E17515	Miltary Relocation Profes	ssional	6	\checkmark	
	E17615	Financial Roundtable		3	✓	
	E17680	e-PRO Day 1		6	✓	
	E17684	Pricing Strategies: Maste	ering the CMA	6	✓	

E17698	Commercial Code of Ethics			✓	
M17753	Required Salesperson/Br	oker Core: Agency Toolbox Ess	3	✓	
M17754	Required Broker Core – F	RISK: Your Business is NOT a G	3	✓	
MB7516	Required Broker Core: Le	adership Safari	3	✓	
Realty School 3241 E Dougla Wichita KS 67 www.rsk.net Phone(316) 68 Fax (316) 68	as 7218 85-3652 82-4152	Code RSK Larry Rickard Idr685@cox.net	Hours	Alternate Locat	tion/Contact Inf Distance
MB7365		loney and Interest Rates and Br	4		✓
MB7367	•	he Settlement Process: Debits a	4		✓
11601 Granad Leawood KS 6	66211 reeceandnichols.com 66-5635	Code REECEN Kathy McCarty kathymccarty@reeceandnichols	s.com	Alternate Locat	tion/Contact Inf
Course O	<u>fferings</u>		Hours	Classroom	Distance
E16384	Ninja Selling CRS		6	✓	
E16385	Fair Housing, Antitrust an	d Agency	3	✓	
E16386	Mold Education and Dete	ction	3	✓	
E16387	The Code and the Law		3	✓	
E16388	Federal Fair Housing		3	✓	
E16389	Introduction to New Home	es I	3	✓	
E16390	Introduction to New Home	es IV	3	✓	
E16391	Negotiating Strategies for	Real Estate	3	✓	
E16392	Environmental Concerns	Associated with Real Estate Tra	3	✓	
E16393	Minimizing Risk to Enviro	nmental Health Hazard	3	✓	
E16394	MO Core: General Issues	Regarding Real Estate Practice	3	✓	
E16395	Sold! The Revised Resale	e Contract of KCRAR	3	✓	
E16396	Code of Ethics		3	✓	
E16397	Agents and Home Inspec	tions	3	✓	
E16398	Introduction to FHA		3	✓	
E16399	Keeping it Legal		3	✓	
E16400	SFR Designation Course	- Short Sales and Foreclosures	6	✓	
E16401	Negotiate This!		3	✓	

E16402	Accredited Buyer Repr	ese	ntative	9	✓	
E16403	Commercial Real Esta	te L	aw and Disorder	3	•	
E16404	Renovation Lending	Renovation Lending				
E16405	Selling HUD Homes	Selling HUD Homes				
E16406	Successfully Selling H	UD I	Homes	3	✓	
E16407	Generation Buy			6	✓	
E16408	Green 100: Real Estat	e fo	r a Sustainable Future	6	✓	
E16409	BPOs: The Agent's Ro	ole in	Naturation Process Course	6	✓	
E16410	Green 200: The Science	ce o	f Green Building	6	✓	
E16411	Price-Valued and the N	Mone	ey Game	3	✓	
E16412	Pitfalls of Developing F	Real	Estate	3	✓	
E16413	Green 300: Greening	Your	r Real Estate Business	6	✓	
E16453	SRES: Seniors Real E	state	e Specialist Designation Course	9	✓	
E16474	Advanced Short Sales	: Clc	osing the Deal	3	✓	
E16576	CRS 201 Listing Strate	egies	s for the Residential Specialist	9	✓	
E16631	TILLA-RESPA Integrated Disclosures				✓	
E16632	CRS 202: Effective Buyer Sales Strategies				✓	
E16752	Real Estate Investing: Build Wealth Representing Investo			6	✓	
M16381	Required Salesperson	Required Salesperson and Broker Core			✓	
M16382	Required Salesperson	and	Broker Core: Examples of Age	3	✓	
MB6383	Required Broker Core	- Br	okerage Relationships, Misrepr	3	✓	
The CE Shop, Inc 5670 Greenwood Plaza Blvd Ste 420 Greenwood Village CO 80111 www.theceshop.com Phone(888) 827-0777 Fax (888) 708-8212			Code CESHO Rebecca Piltingsrud rebecca.piltingsrud@thecesho Dan Tracy dan@theceshop.co education@theceshop.com		Alternate Loca (720) 390-380 support@thec	
Course C				Hours	Classroom	Distance
E17017	Sign Here: Contract La	aw o	n E-Signatures	3		•
E17018	Advocating for Short S	ale	Clients	3		✓
E17137	Diversity: Your Kaleido	sco	pe of Clients	3		✓
E17139	From Contract to Keys	From Contract to Keys: The Mortgage Process				✓
E17140	Keeping it Honest: Understanding RE and Mortgage Frau			3		✓
E17141	Title and Escrow: Two Families, One Transaction			3		✓
E17147	Today's MLS: New Paradigms, Better Results			3		✓
E17148	Going Green: The Env	riron	mental Movement in Real Estat	3		✓
E17149	Roadmap to Success:	Bus	siness Planning for Real Estate	3		✓
E17151	Real Estate Investors			3		✓

E17154	•	alist (SRES designation course	9		✓
E17157	At Home with Diversity		8		✓
E17158	Real Estate Marketing Rel	poot: Innovate>Relate>Different	6		✓
E17159	RPR: Real-Time Data, Ma	rket Knowledge, Informed Cons	3		✓
E17160	Generation Buy		6		✓
E17494	Anatomy of Commercial B	uilding	3		✓
E17495	The Fundamentals of Com	mercial Real Estate	3		✓
E17498	REO Properties: Responsi	bilities, Education & Opportuniti	6		✓
E17506	Client Advocacy in Comme	ercial Real Estate	3		✓
E17507	Investment Strategies in C	ommercial Real Estate	3		✓
E17583	Protect Your Clients with D	Data Privacy & Security	3		✓
E17584	Did You Serve - Identifying	Homebuying Advantages for	3		✓
E17585	Code of Ethics: Good for Y	our Clients & Your Business	3		✓
E17586	Military Relocation Profess	sional Certification	6		✓
E17591	Commercial Ethics		3		✓
E17599	Discovering Commercial R	leal Estate	3		✓
E17603	Expanding Housing Oppor	tunities	3		✓
E17604	Short Sales & Foreclosure	s: What Pros Need to Know	6		✓
E17605	New Home Construction &	Buyer Rep: Pros, Product, Pro	6		✓
E17606	Home Sweet 2nd Home: V	acation, Inv, Luxury Properties	6		✓
E17607	Accredited Buyer's Repres	entative Designation Course	9		✓
E17608	Seller Representative Spe	cialist (SRS) Designation Cours	9		✓
E17614	Personal Safety		3		✓
E17663	REALTOR Code of Ethics	Training	3		✓
E17704	Pricing Strategies: Masteri	ng the CMA	6		✓
E17705	Real Estate Safety Matters	s: Safe Business=Smart Busine	3		✓
E17706	Attracting Online Consume	ers: Listings and Syndication	3		✓
M17589	Required Salesperson & B	roker Core: Taking the Mystery	3		✓
MB7502	REQUIRED BROKER CO	RE: Commercial Landlord Repr	3		✓
MB7503	REQUIRED BROKER CO	RE: Determining Value of Com	3		✓
MB7590	Required Broker Core: Lea	adership Safari:Brokerage to N	3		✓
The Real Est 1651 SW Long Lee's Summit Phone (800) 60 Fax (816) 53	, MO 64081 09-1856	Code TREH Tameka Bryant info@treh-academy.com	A	Alternate Loca	tion/Contact Inf
Course O	fferings		Hours	Classroom	Distance

Tuesday, November 29, 2016

	E16738	RPR Showing Consumers the Truth			✓	
	E16739	RPR Advanced			•	
	E16747	You don't look good in orange! Prevent Mortgage Fraud a			•	
	MB6740	Required Broker Core	: Discovering Commercial Real Est	3	✓	
Tr	aining Cov	7				
••	14301 N 87th		Code TCOVE		Alternate Locat	tion/Contact Inf
	Scottsdale AZ	85260	Steven Jordan			
	www.trainingc		help@trainingcove.com			
	Phon∈(480) 51 Fax	17-1000				
	Course Of	fferings		Hours	Classroom	Distance
	A17721	Introduction to Proper	ty Appraisal	3		•
	E17718	Building Green, Building	ng Smart	3		•
	E17719	Fair Housing for Real	Estate Professionals	3		✓
	E17720	Drugs, Disasters and Other Disclosures				✓
	M17751	Required Salesperson and Broker Core				•
	MB7750 Required Broker Core			3		•
Tr	oining Port	Inoro				
11	aining Part		Code TRAININ		Alternate Locat	tion/Contact Inf
Overland Park KS 66210			Tameka Bryant			
			tamekang@gmail.com			
Phone (913) 906-5488			Judy Johns judy@judyjohns.com			
	Fax (913) 74 Course Of		jady © jadyjorino.com	Hours	Classroom	Distance
	E16626	RPR: Showing Consu	mers the Truth	3	✓	
	E16630	The Virtual Brokerage		3	✓	
	L 10030	The virtual brokerage		<u> </u>		
UI		is White Real Est	ate Center Code UMKC		Alternate Least	tion/Contact Inf
5110 Cherry St, Ste 217 Kansas City MO 64110		·	James DeLisle		Alternate Location/Contact	
	Nansas Oity iv	04110	delislej@umkc.edu			
Phon∈(816) 235-6288		35-6288	Danya Turkmani		(816) 235-5188	
	Fax (816) 23				turkmanid@um	
	Course Of			Hours	Classroom	Distance
	E17414	Real Estate Trends ar		6		
	E17415		Estate Decision Making	9	✓	
	E17416	Market Analysis		9	✓	

Van Educati	ion				
5345 Arapah	oe Ave Ste 7	Code VanEd			tion/Contact Inf
Boulder, CO		Caroline Litwinski		New Direction	·
www.vaned.c		ahughes@ndira.com Clay Malcolm 877-742-1270		Louisville, CO	80027
Phon∈(800) 4 Fax	.55-8349	Allison Hughes		cmalcolm@nd	ira.com
Course C	<u>Offerings</u>		Hours	Classroom	Distance
E16619	Broker's Guide to RE	Purchases for IRAs & Qualified Pla	4	✓	
Wichita Area	a Builders Associ	ation			
730 N Main		Code WABA		Alternate Loca	tion/Contact Inf
Wichita KS 6	7203	Wesley E. Galyon			
Phone (216) 2	DEE 1226	debra@wabahome.com Debra Moore			
Phon∈(316) 2 Fax	.03-4220				
Course C	<u>Offerings</u>		Hours	Classroom	Distance
E17438	Certified New Home S	Sales Professional	9	✓	
E17439	IRM IV - New Home S	Sales Management/Strategies/Traini	9	✓	
E17440	Advanced CSP I				
E17441	The Main Event(s) - Knock Out New Home Marketing			✓	
E17442	The Answer to the Question Is Now!			✓	
E17443	10 Point Game Plan for Achieving Business Success in R			✓	
E17444	Closing the Sale		4	✓	
E17445	Creative Marketing vs	Selling	4	✓	
E17446	25 Tough Market Hon	ne Selling Secrets	4	✓	
E17447	Creating Urgency in a	Non-Urgent Housing Market	4	✓	
E17448	Effective Marketing or	n a Shoestring Budget	6	✓	
E17449	Internet Marketing: Ta	aking New Home Sales to the Next L	3	✓	
E17450	Low Cost Marketing S	Strategies	6	✓	
E17577	Selling the Newly Cor	structed Home	4	✓	
E17578	The New Home Buyin	g Process	4	✓	
Wichita Stat	a University				
Wichita State University 185 Fairmount		Code WSU		Alternate Loca	tion/Contact Inf
Wichita KS 6	7206-0077	Dr. Stanley Longhofer			
Dh a a (040) 0	70 7460	realestate@wichita.edu			
Phone (316) 9 Fax (316) 9					
Course C			Hours	Classroom	Distance
E16496	RE Investment Dispos	sition Analysis	3	✓	

If you need this list in a larger font or other accomodation, please email krec@krec.ks.gov.